

FIERA CAPITAL
**DIVERSIFIED PRIVATE
MARKETS SOLUTIONS**



This document is a marketing communication





About Fiera Capital

CAD
18.9 Billion¹

ASSETS UNDER MANAGEMENT

Private Markets²

CAD
165.2 Billion

ASSETS UNDER MANAGEMENT

Firmwide²

Publicly traded, independent Canadian investment management firm

840+ employees including more than **220 investment** professionals

Depth and experience in **public** and **private** investment strategies

Headquartered in Montreal with offices across Canada, the United States, Europe and Asia



1. AUM includes committed, undeployed capital in the amount of C\$1 Billion. 2. As of March 31, 2024.

Fiera Private Markets Solutions: Our Value Proposition



Demonstrated **leadership** in private markets investments



Compelling track record in asset allocation value-added



Local expertise and networks to source **opportunities**



Institutional investment processes with **long-standing** track record



Turn-key access to **diversified** private credit and real assets solutions



Access to a favorable level of **liquidity** on a best effort basis

Fiera Private Markets Solutions

Our objective is to provide efficient access to a diverse global suite of innovative investment solutions through thoughtfully managed and optimized asset class portfolios that exist under the Fiera Private Markets investment platform.



Marc-André Desjardins
Chief Investment Officer
and Head of Private
Markets Solutions,
Fiera Private Markets



Candice Bangsund
Vice President and
Portfolio Manager, Global
Asset Allocation and
Private Markets Solutions



Jean-Guy Desjardins
Chairman of the Board
and Global Chief
Executive Officer

Real Assets Global Real Estate



Wenzel Hoberg



Pierre Pelletier



William Secnik



Michael O'Sullivan



Kathy Black



Charles Allen



Chris Button



Anne-Marie Keane



Sam Fleming

Global Infrastructure



Alina Osorio



Jamie Crotin



Brian Moncik



Jason Cogley



Brooks Kaufman

Global Natural Capital



Antoine Bisson McLernon



Matthew Corbett



Jeff Zweig



Sarah Gal



Bob Saul

Private Credit

Global Real Estate Debt



Amit Gupta



Joshua Bartlow



David Renshaw



Richard Howe



Daniel Jacobson



Martin Saulnier

Global Corporate Debt



Antoine Bisson McLernon



Mathieu Desforges



Maxime Dorais



Theresa Shutt



Russell French

Global Infrastructure Debt



Paul J. Colatrella



Katherine McElroy



Andrew J. Shannon

Global Private Equity



Antoine Bisson McLernon



Bradley Mashinter



Maxime Pelletier

These individuals are employed by Fiera Capital Corporation or its affiliates. As of March 31, 2024.

The Case for Private Markets

We believe the natural evolution for those seeking both yield and stability is a pivot towards private credit and real asset strategies that offer distinct differentiators in a volatile macroeconomic environment.

	 Natural Capital	 Infrastructure	 Real Estate	 Private Credit
Reliable Income Stream	✓	✓	✓	✓
Potential Diversification Benefits	✓	✓	✓	✓
Inflation Hedge	✓	✓	✓	
Less Vulnerability to Financial Market Volatility	✓	✓	✓	✓



Our Strategies

Fiera Diversified Lending Strategy

Strategy Description

An optimized, global diversified private credit solution that leverages various investment capabilities that exist under the Fiera Private Markets investment platform. The strategy seeks to provide stable returns mainly through income generation via a diversified portfolio of specialized private lenders.¹

Potential Benefits of Investing

- A one-stop, global diversified private credit solution
- Access to portfolio management and asset allocation decisions based on long-term macroeconomic views
- Investment experience across real estate, corporate, and infrastructure lending space
- Rigorous due diligence and oversight on the underlying strategies

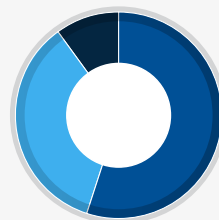
Source: Fiera Capital. There is no guarantee or assurance that objectives will be met or that the strategy, or any of the investments held by the strategy, will be profitable. The target net annual return is a hypothetical performance, net of management fees and operating expenses, but before tax. Many factors could have an adverse effect on the portfolio target return. The target return assumes that the strategy will grow the value of its capital base and produce a 6% to 8% cash yield annually from the current income. There is no guarantee that this target will be achieved. For more information, refer to the disclaimer at the end of this document. 1. Through the various subsidiary firms of Fiera Capital Corporation. 2. Includes infrastructure debt investments

Investment Objective

Target Net Return: **6.5% + annually**
Target Cash Flow Yield: **6-8% annually**

0-30%
Other²

20-50%
Corporate
Loans

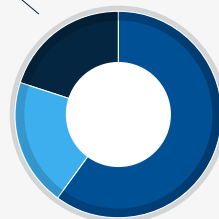


30-60%
Real Estate
Loans

Diversified
by Asset Class

10-30%
Developed
Asia

10-30%
Europe



50-70%
North
America

Diversified
by Geography

Fiera Diversified Lending Strategy

UNDERLYING STRATEGIES	STRATEGY HIGHLIGHTS
Fiera Real Estate Debt Canada	> Description: Short-term financing to real estate developers and property owners > Loan Terms: 1-2 years; Loan Type: Senior Secured > Sector: Real Estate Loans
Fiera Real Estate Debt Europe	> Description: Medium-term financing to real estate developers and property owners > Loan Terms: 2-5 years; Loan Type: Senior Secured > Sector: Real Estate Loans
Fiera Real Estate Debt Australia & New Zealand	> Description: Short-term financing to real estate developers and property owners > Loan Terms: 1-3 years; Loan Type: Senior Secured > Sector: Real Estate Loans
Fiera Real Estate Debt United States	> Description: Medium-term financing to real estate developers and property owners > Loan Terms: 2-5 years; Loan Type: Senior Secured > Sector: Real Estate Loans
Fiera Private Credit Opportunities United States & Europe	> Description: Financing to middle-market companies > Loan Terms: 2-5 years; Loan Type: Senior Secured, Mezzanine > Sector: Corporate Loans
Fiera Corporate Private Debt Canada	> Description: Short-term, medium-term, & long-term middle market corporate financing > Loan Terms: 1-7 years; Loan Type: Senior Secured > Sector: Corporate Loans
Fiera Infrastructure Private Debt North America	> Description: Specialized direct lending focusing on senior secured/high-yield middle market infrastructure > Loan Terms: 3-10 years; Loan Type: Senior Secured, Holdco, Mezzanine > Sector: Infrastructure Loans

The above strategies are managed and offered by various subsidiary firms of Fiera Capital Corporation.
Past performance is not a guarantee or indicator of future results. Inherent in any investment is the risk of loss.

Fiera Diversified Real Assets Strategy

Strategy Description

The investment objective of the Strategy is to generate stable returns and income through a diversified and optimized global real assets portfolio. The Strategy invests primarily by leveraging various teams, track records and strategies that exist under the Fiera Capital Private Markets investment platform, including natural capital, infrastructure, and real estate.¹

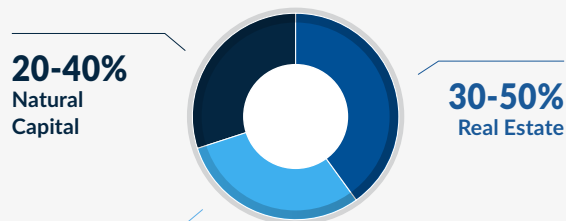
Potential Benefits of Investing

- A one-stop, global diversified real assets solution
- Access to portfolio management and asset allocation decisions based on long-term macroeconomic views
- Investment experience across natural capital, infrastructure, and real estate sectors
- Rigorous due diligence and oversight on the underlying strategies

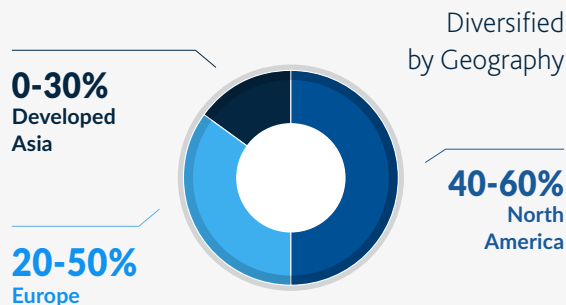
Source: Fiera Capital. There is no guarantee or assurance that objectives will be met or that the strategy, or any of the investments held by the strategy, will be profitable. The target net annual return is a hypothetical performance, net of management fees and operating expenses, but before tax. Many factors could have an adverse effect on the portfolio target return. The target return assumes that the strategy will grow the value of its capital base and produce a 3% to 5% cash yield annually from the current income. There is no guarantee that this target will be achieved. For more information, refer to the disclaimer at the end of this document. 1. Through the various subsidiary firms of Fiera Capital Corporation.

Investment Objective

Target Net Return: 7-9% annually
Target Cash Flow Yield: 3-5% annually



Diversified
by Asset Class



Diversified
by Geography

Fiera Diversified Real Assets Strategy

UNDERLYING STRATEGIES	STRATEGY HIGHLIGHTS
Fiera Global Agriculture Global	➤ Description: A diversified global portfolio of assets consisting primarily of farmland ➤ Objective: Stable, attractive returns through capital appreciation and income generation ➤ Sector: Permanent Crops, Row Crops, Animal Protein, Related Rural
Fiera Global Timberland Global	➤ Description: A diversified portfolio of private-owned timberland ➤ Objective: Income generation and value-added through the sustainable management of timberland assets ➤ Sector: A mix of species and maturities in the Timberland space
Fiera Global Infrastructure Global	➤ Description: Direct investments in energy transition, social infrastructure projects, and transport ➤ Objective: Stable, attractive returns primarily through income generation ➤ Sector: Telecommunications, Energy from Waste, Transport, Water, Solar, Wind, Public-Private Partnerships, Hydro
Fiera Core Real Estate Canada	➤ Description: A diversified portfolio of Core real estate assets across major Canadian markets ➤ Objective: Growing income and stable total returns ➤ Sector: Industrial, Office, Retail, Multi-Residential Rental Properties
Fiera Industrial Real Estate Canada	➤ Description: A diversified portfolio of Industrial real estate assets across major Canadian markets ➤ Objective: Growing income and stable total returns ➤ Sector: Industrial
Fiera Real Estate Long Income United Kingdom	➤ Description: A diversified portfolio of Core real estate assets across major UK markets ➤ Objective: Wealth preservation; long and strong income ➤ Sector: Industrial, Retail Warehouse, Food, Office
Fiera Real Estate Opportunity United Kingdom & Canada	➤ Description: Acquiring sites, obtaining planning, development, leasing and selling ➤ Objective: Wealth creation; outsized returns through value-add ➤ Sector: Condominiums, Rental Apartments, Industrial/Logistics Development

The above strategies are managed and offered by various subsidiary firms of Fiera Capital Corporation.
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Fiera Diversified Real Estate Strategy

Strategy Description

An optimized, global diversified real estate solution that leverages various investment capabilities that exist under the Fiera Private Markets investment platform. The strategy aims to generate stable, risk-adjusted returns through a diversified portfolio of global real estate strategies, primarily focused on income-generating real estate assets and, to a lesser extent, real estate assets with a capital appreciation component, such as value add and development projects.¹

Potential Benefits of Investing

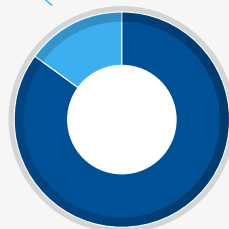
- A one-stop, multi-strategy solution in the real estate
- Access to portfolio management and asset allocation decisions based on long-term macroeconomic views
- Investment experience across real estate strategies
- Rigorous due diligence and oversight on the underlying strategies

Source: Fiera Capital. There is no guarantee or assurance that objectives will be met or that the strategy, or any of the investments held by the strategy, will be profitable. The target net annual return is a hypothetical performance, net of management fees and operating expenses, but before tax. Many factors could have an adverse effect on the portfolio target return. The target return assumes that the strategy will grow the value of its capital base and produce a 3% to 5% cash yield annually from the current income. There is no guarantee that this target will be achieved. For more information, refer to the disclaimer at the end of this document. 1. Through the various subsidiary firms of Fiera Capital Corporation.

Investment Objective

Target Net Return: 7-9% annually
Target Cash Flow Yield: 3-5% annually

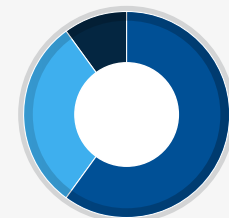
0-30%
Opportunistic



70-100%
Core

Diversified
by Asset Class

0-20%
Developed
Asia



10-50%
Europe

50-70%
North
America

Diversified
by Geography

Fiera Diversified Real Estate Strategy

UNDERLYING STRATEGIES	STRATEGY HIGHLIGHTS
Fiera Core Real Estate Canada	> Description: A diversified portfolio of Core real estate assets across major Canadian markets > Objective: Growing income and stable total returns > Sector: Industrial, Office, Retail, Multi-Residential Rental Properties
Fiera Industrial Real Estate Canada	> Description: A diversified portfolio of Industrial real estate assets across major Canadian markets > Objective: Growing income and stable total returns > Sector: Industrial
Fiera Real Estate Long Income United Kingdom	> Description: A diversified portfolio of Core real estate assets across major UK markets > Objective: Wealth preservation; long and strong income > Sector: Industrial, Retail Warehouse, Food, Office
Fiera Real Estate Opportunity United Kingdom & Canada	> Description: Acquiring sites, obtaining planning, development, leasing and selling > Objective: Wealth creation; outsized returns through value-add > Sector: Condominiums, Rental Apartments, Industrial/Logistics Development

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ESG Considerations and Goals

At Fiera Capital, we are committed to ensuring that environmental, social and governance (ESG) considerations are fully integrated into our investment processes from sourcing, due diligence and risk assessment, decision making and post-investment portfolio management.

- Signatory of PRI, Net Zero Asset Managers Initiative (NZAMI) and Task Force for Climate Related Financial Disclosures (TCFD)
- GRESB Green Star Status on all Real Estate and Infrastructure strategies¹
- Our Agriculture strategy focuses on building a globally diversified portfolio of high-quality agricultural assets, mainly farmland, through partnerships with farmers

UN PRI Ratings: A+¹ is the top monitoring score one can receive. Ratings are based on a proprietary scoring of 16 indicators from the following sections: 'Overview', 'Fundraising of infrastructure funds', 'Pre-investment (selection)', 'Selection, appointment and of third part operators', 'Post-investment (monitoring and active ownership)', and 'Communication'. Each section score is added up to give a final score for the entity being rated. Rating is not indicative of future performance. 1. Gresb scores: period assessment 2022-2023. Fiera Capital pays a fee to GRESB for this scoring. 1820 real estate entities and 166 infrastructure entities participated in last year's 2022 GRESB assessments.

Alignment With SDGs

The Sustainable Development Goals are an important tool for measuring our ESG sustainability characteristics. Our strategy commitments are closely aligned to these, with a focus on:



Fiera Capital Formal Signatory & Commitments



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Important Disclosure

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Strategy details, including holdings and exposure data, as well as other characteristics, are as of the date noted and subject to change. Specific holdings identified are not representative of all holdings and it should not be assumed that the holdings identified were or will be profitable.

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The following risks may be inherent in the funds and strategies mentioned on these pages.

Equity risk: the risk that the value of stock may decline rapidly for issuer-related or other reasons and can remain low indefinitely. **Market risk:** the risk that the market value of a security may move up or down, sometimes rapidly and unpredictably, based upon a change in market or economic conditions.

Liquidity risk: the risk that the strategy may be unable to find a buyer for its investments when it seeks to sell them. **General risk:** any investment that has the possibility for profits also has the possibility of losses, including loss of principal. **ESG and Sustainability risk:** ESG and sustainability risk may result in a material negative impact on the value of an investment and performance of the portfolio. **Geographic concentration risk:** geographic concentration risk may result in performance being more strongly affected by any social, political, economic, environmental or market conditions affecting those countries or regions in which the portfolio's assets are concentrated.

Investment portfolio risk: investing in portfolios involves certain risks an investor would not face if investing in markets directly. **Operational risk:** operational risk may cause losses as a result of incidents caused by people, systems, and/or processes.

For further risks we refer to the relevant fund prospectus.

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Canada

Fiera Real Estate Investments Limited ("Fiera Real Estate"), a wholly owned subsidiary of Fiera Capital Corporation is an investment manager of real estate through a range of investments funds.

Fiera Infrastructure Inc. ("Fiera Infra"), a subsidiary of Fiera Capital Corporation is a leading global mid-market direct infrastructure investor operating across all subsectors of the infrastructure asset class.

Fiera Comox Partners Inc. ("Fiera Comox"), a subsidiary of Fiera Capital Corporation is a global investment manager that manages private alternative strategies in Private Credit, Agriculture, Private Equity and Timberland.

Fiera Private Debt Inc. ("Fiera Private Debt"), a subsidiary of Fiera Capital Corporation provides innovative investment solutions to a wide range of investors through two distinct private debt strategies: corporate debt and infrastructure debt.

Please find an overview of registrations of Fiera Capital Corporation and certain of its subsidiaries here: <https://www.fieracapital.com/en/registrations-and-exemptions>.

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