

FIERA CAPITAL
**DIVERSIFIED PRIVATE
MARKETS SOLUTIONS**



This document is a marketing communication





About Fiera Capital

USD
13.9 Billion¹

ASSETS UNDER MANAGEMENT

Private Markets²

USD
122.1 Billion

ASSETS UNDER MANAGEMENT

Firmwide²

Publicly traded, independent Canadian investment management firm

840+ employees including more than **220 investment** professionals

Depth and experience in **public** and **private** investment strategies

Headquartered in Montreal with offices across Canada, the United States, Europe and Asia



Fiera Private Markets Solutions: Our Value Proposition



Demonstrated **leadership** in private markets investments



Compelling track record in asset allocation value-added



Local expertise and networks to source **opportunities**



Institutional investment processes with **long-standing** track record



Turn-key access to **diversified** private credit and real assets solutions



Access to a favorable level of **liquidity** on a best effort basis

Fiera Private Markets Solutions

Our objective is to provide efficient access to a diverse global suite of innovative investment solutions through thoughtfully managed and optimized asset class portfolios that exist under the Fiera Private Markets investment platform.



Marc-André Desjardins
Chief Investment Officer
and Head of Private
Markets Solutions,
Fiera Private Markets



Candice Bangsund
Vice President and
Portfolio Manager, Global
Asset Allocation and
Private Markets Solutions



Jean-Guy Desjardins
Chairman of the Board
and Global Chief
Executive Officer

Real Assets Global Real Estate



Wenzel Hoberg



Pierre Pelletier



William Secnik



Michael O'Sullivan



Kathy Black



Charles Allen



Chris Button



Anne-Marie Keane



Sam Fleming

Global Infrastructure



Alina Osorio



Jamie Crotin



Brian Moncik



Jason Cogley



Brooks Kaufman

Global Natural Capital



Antoine Bisson McLernon



Matthew Corbett



Jeff Zweig



Sarah Gal



Bob Saul

Private Credit

Global Real Estate Debt



Amit Gupta



Joshua Bartlow



David Renshaw



Richard Howe



Daniel Jacobson



Martin Saulnier

Global Corporate Debt



Antoine Bisson McLernon



Mathieu Desforges



Maxime Dorais



Theresa Shutt



Russell French

Global Infrastructure Debt



Paul J. Colatrella



Katherine McElroy



Andrew J. Shannon

Global Private Equity



Antoine Bisson McLernon



Bradley Mashinter



Maxime Pelletier

These individuals are employed by Fiera Capital Corporation or its affiliates. As of March 31, 2024.

The Case for Private Markets

We believe the natural evolution for those seeking both yield and stability is a pivot towards private credit and real asset strategies that offer distinct differentiators in a volatile macroeconomic environment.

	 Natural Capital	 Infrastructure	 Real Estate	 Private Credit
Reliable Income Stream	✓	✓	✓	✓
Potential Diversification Benefits	✓	✓	✓	✓
Inflation Hedge	✓	✓	✓	
Less Vulnerability to Financial Market Volatility	✓	✓	✓	✓



Our Strategies

Fiera Diversified Lending Strategy

Strategy Description

An optimized, global diversified private credit solution that leverages various investment capabilities that exist under the Fiera Private Markets investment platform. The strategy seeks to provide stable returns mainly through income generation via a diversified portfolio of specialized private lenders.¹

Potential Benefits of Investing

- A one-stop, global diversified private credit solution
- Access to portfolio management and asset allocation decisions based on long-term macroeconomic views
- Investment experience across real estate, corporate, and infrastructure lending space
- Rigorous due diligence and oversight on the underlying strategies

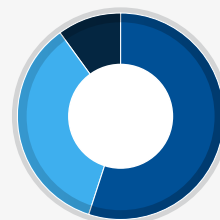
Source: Fiera Capital. There is no guarantee or assurance that objectives will be met or that the strategy, or any of the investments held by the strategy, will be profitable. The target net annual return is a hypothetical performance, net of management fees and operating expenses, but before tax. Many factors could have an adverse effect on the portfolio target return. The target return assumes that the strategy will grow the value of its capital base and produce a 6% to 8% cash yield annually from the current income. There is no guarantee that this target will be achieved. For more information, refer to the disclaimer at the end of this document. 1. Through the various subsidiary firms of Fiera Capital Corporation. 2. Includes infrastructure debt investments

Investment Objective

Target Net Return: **7-9% annually**
Target Cash Flow Yield: **6-8% annually**

0-30%
Other²

20-50%
Corporate
Loans

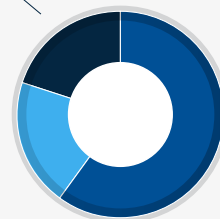


30-60%
Real Estate
Loans

Diversified
by Asset Class

10-30%
Developed
Asia

10-30%
Europe



50-70%
North
America

Diversified
by Geography

Fiera Diversified Lending Strategy

UNDERLYING STRATEGIES	STRATEGY HIGHLIGHTS
Fiera Real Estate Debt Canada	> Description: Short-term financing to real estate developers and property owners > Loan Terms: 1-2 years; Loan Type: Senior Secured > Sector: Real Estate Loans
Fiera Real Estate Debt Europe	> Description: Medium-term financing to real estate developers and property owners > Loan Terms: 2-5 years; Loan Type: Senior Secured > Sector: Real Estate Loans
Fiera Real Estate Debt Australia & New Zealand	> Description: Short-term financing to real estate developers and property owners > Loan Terms: 1-3 years; Loan Type: Senior Secured > Sector: Real Estate Loans
Fiera Real Estate Debt United States	> Description: Medium-term financing to real estate developers and property owners > Loan Terms: 2-5 years; Loan Type: Senior Secured > Sector: Real Estate Loans
Fiera Private Credit Opportunities United States & Europe	> Description: Financing to middle-market companies > Loan Terms: 2-5 years; Loan Type: Senior Secured, Mezzanine > Sector: Corporate Loans
Fiera Corporate Private Debt Canada	> Description: Short-term, medium-term, & long-term middle market corporate financing > Loan Terms: 1-7 years; Loan Type: Senior Secured > Sector: Corporate Loans
Fiera Infrastructure Private Debt North America	> Description: Specialized direct lending focusing on senior secured/high-yield middle market infrastructure > Loan Terms: 3-10 years; Loan Type: Senior Secured, Holdco, Mezzanine > Sector: Infrastructure Loans

The above strategies are managed and offered by various subsidiary firms of Fiera Capital Corporation.
 Past performance is not a guarantee or indicator of future results. Inherent in any investment is the risk of loss.

Fiera Diversified Real Assets Strategy

Strategy Description

The investment objective of the Strategy is to generate stable returns and income through a diversified and optimized global real assets portfolio. The Strategy invests primarily by leveraging various teams, track records and strategies that exist under the Fiera Capital Private Markets investment platform, including natural capital, infrastructure, and real estate.¹

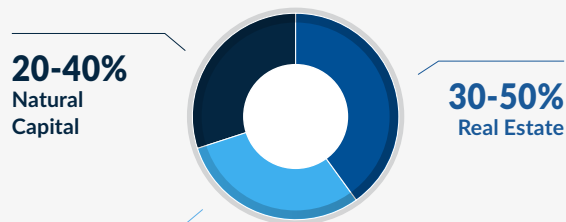
Potential Benefits of Investing

- A one-stop, global diversified real assets solution
- Access to portfolio management and asset allocation decisions based on long-term macroeconomic views
- Investment experience across natural capital, infrastructure, and real estate sectors
- Rigorous due diligence and oversight on the underlying strategies

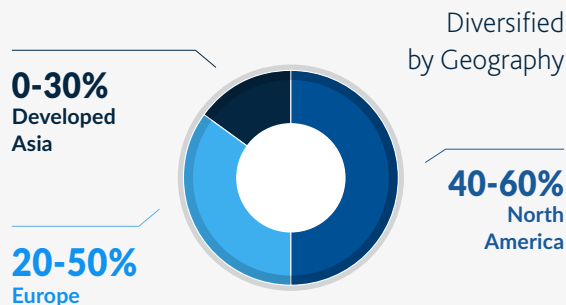
Source: Fiera Capital. There is no guarantee or assurance that objectives will be met or that the strategy, or any of the investments held by the strategy, will be profitable. The target net annual return is a hypothetical performance, net of management fees and operating expenses, but before tax. Many factors could have an adverse effect on the portfolio target return. The target return assumes that the strategy will grow the value of its capital base and produce a 3% to 5% cash yield annually from the current income. There is no guarantee that this target will be achieved. For more information, refer to the disclaimer at the end of this document. 1. Through the various subsidiary firms of Fiera Capital Corporation.

Investment Objective

Target Net Return: 7-9% annually
Target Cash Flow Yield: 3-5% annually



Diversified
by Asset Class



Diversified
by Geography

Fiera Diversified Real Assets Strategy

UNDERLYING STRATEGIES	STRATEGY HIGHLIGHTS
Fiera Global Agriculture Global	➤ Description: A diversified global portfolio of assets consisting primarily of farmland ➤ Objective: Stable, attractive returns through capital appreciation and income generation ➤ Sector: Permanent Crops, Row Crops, Animal Protein, Related Rural
Fiera Global Timberland Global	➤ Description: A diversified portfolio of private-owned timberland ➤ Objective: Income generation and value-added through the sustainable management of timberland assets ➤ Sector: A mix of species and maturities in the Timberland space
Fiera Global Infrastructure Global	➤ Description: Direct investments in energy transition, social infrastructure projects, and transport ➤ Objective: Stable, attractive returns primarily through income generation ➤ Sector: Telecommunications, Energy from Waste, Transport, Water, Solar, Wind, Public-Private Partnerships, Hydro
Fiera Core Real Estate Canada	➤ Description: A diversified portfolio of Core real estate assets across major Canadian markets ➤ Objective: Growing income and stable total returns ➤ Sector: Industrial, Office, Retail, Multi-Residential Rental Properties
Fiera Industrial Real Estate Canada	➤ Description: A diversified portfolio of Industrial real estate assets across major Canadian markets ➤ Objective: Growing income and stable total returns ➤ Sector: Industrial
Fiera Real Estate Long Income United Kingdom	➤ Description: A diversified portfolio of Core real estate assets across major UK markets ➤ Objective: Wealth preservation; long and strong income ➤ Sector: Industrial, Retail Warehouse, Food, Office
Fiera Real Estate Opportunity United Kingdom & Canada	➤ Description: Acquiring sites, obtaining planning, development, leasing and selling ➤ Objective: Wealth creation; outsized returns through value-add ➤ Sector: Condominiums, Rental Apartments, Industrial/Logistics Development

The above strategies are managed and offered by various subsidiary firms of Fiera Capital Corporation.
 Past performance is not a guarantee or indicator of future results. Inherent in any investment is the risk of loss.

ESG Considerations and Goals

At Fiera Capital, we are committed to ensuring that environmental, social and governance (ESG) considerations are fully integrated into our investment processes from sourcing, due diligence and risk assessment, decision making and post-investment portfolio management.

- Signatory of PRI, Net Zero Asset Managers Initiative (NZAMI) and Task Force for Climate Related Financial Disclosures (TCFD)
- GRESB Green Star Status on all Real Estate and Infrastructure strategies¹
- Our Agriculture strategy focuses on building a globally diversified portfolio of high-quality agricultural assets, mainly farmland, through partnerships with farmers

UN PRI Ratings: A+¹ is the top monitoring score one can receive. Ratings are based on a proprietary scoring of 16 indicators from the following sections: 'Overview', 'Fundraising of infrastructure funds', 'Pre-investment (selection)', 'Selection, appointment and of third part operators', 'Post-investment (monitoring and active ownership)', and 'Communication'. Each section score is added up to give a final score for the entity being rated. Rating is not indicative of future performance. 1. Gresb scores: period assessment 2022-2023. Fiera Capital pays a fee to GRESB for this scoring. 1820 real estate entities and 166 infrastructure entities participated in last year's 2022 GRESB assessments.

Alignment With SDGs

The Sustainable Development Goals are an important tool for measuring our ESG sustainability characteristics. Our strategy commitments are closely aligned to these, with a focus on:



Fiera Capital Formal Signatory & Commitments



All rights to the trademarks, brands and/or logos listed herein belong to the respective owners. Fiera Capital Corporation and its subsidiaries use of hereof does not imply an affiliation with, or endorsement by, the owners of these trademarks/logos.

Important Disclosure

Fiera Capital Corporation (“**Fiera Capital**”) is a global independent asset management firm that delivers customized multi-asset solutions across public and private classes to institutional, financial intermediary and private wealth clients across North America, Europe and key markets in Asia. Fiera Capital trades under the ticker FSZ on the Toronto Stock Exchange. Fiera Capital does not provide investment advice to U.S. clients or offer investment advisory services in the US. In the US, asset management services are provided by Fiera Capital's affiliates who are investment advisers that are registered with the U.S. Securities and Exchange Commission (the “SEC”) or exempt from registration. Registration with the SEC does not imply a certain level of skill or training. Each affiliated entity (each an “**Affiliate**”) of Fiera Capital only provides investment advisory or investment management services or offers investment funds in the jurisdictions where the Affiliate and/or the relevant product is registered or authorized to provide services pursuant to an exemption from registration.

This document is strictly confidential and for discussion purposes only. Its contents must not be disclosed or redistributed directly or indirectly, to any party other than the person to whom it has been delivered and that person's professional advisers.

The information presented in this document, in whole or in part, is not investment, tax, legal or other advice, nor does it consider the investment objectives or financial circumstances of any investor.

Fiera Capital and its Affiliates reasonably believe that this document contains accurate information as at the date of publication; however, no representation is made that the information is accurate or complete and it may not be relied upon. Fiera Capital and its Affiliates will accept no liability arising from the use of this document.

Fiera Capital and its Affiliates do not make recommendations to buy or sell securities or investments in marketing materials. Dealing and/or advising services are only offered to qualified investors pursuant to applicable securities laws in each jurisdiction.

Past performance of any fund, strategy or investment is not an indication or guarantee of future results. Performance information assumes the reinvestment of all investment income and distributions and does not account for any fees or income taxes paid by the investor. All investments have the potential for loss. Target returns are forward-looking, do not represent actual performance, there is no guarantee that such performance will be achieved, and actual results may vary substantially.

This document may contain “forward-looking statements” which reflect the current expectations of Fiera Capital and/or its Affiliates. These statements reflect current beliefs, expectations and assumptions with respect to future events and are based on information currently available. Although based upon what Fiera Capital and its affiliates believe to be reasonable assumptions, there is no guarantee that actual results, performance, or achievements will be consistent with these forward-looking statements. There is no obligation for Fiera Capital and/or its Affiliates to update or alter any forward-looking statements, whether as a result of new information, future events or otherwise.

Strategy data such as ratios and other measures which may be presented herein are for reference only and may be used by prospective investors to evaluate and compare the strategy. Other metrics are available and should be considered prior to investment as those provided herein are the subjective choice of the manager. The weighting of such subjective factors in a different manner would likely lead to different conclusions.

Strategy details, including holdings and exposure data, as well as other characteristics, are as of the date noted and subject to change. Specific holdings identified are not representative of all holdings and it should not be assumed that the holdings identified were or will be profitable.

Certain fund or strategy performance and characteristics may be compared with those of well-known and widely recognized indices. Holdings may differ significantly from the securities that comprise the representative index. It is not possible to invest directly in an index. Investors pursuing a strategy like an index may experience higher or lower returns and will bear the cost of fees and expenses that will reduce returns, whereas an index does not. Generally, an index that is used to compare performance of a fund or strategy, as applicable, is the closest aligned regarding composition, volatility, or other factors.

Every investment is subject to various risks and such risks should be carefully considered by prospective investors before they make any investment decision. No investment strategy or risk management technique can guarantee returns or eliminate risk in every market environment. Each investor should read all related constating documents and/or consult their own advisors as to legal, tax, accounting, regulatory, and related matters prior to making an investment.

The ESG or impact goals, commitments, incentives and initiatives outlined in this document are purely voluntary, may have limited impact on investment decisions and/or the management of investments and do not constitute a guarantee, promise or commitment regarding actual or potential positive impacts or outcomes associated with investments made by funds managed by the firm. The firm has established, and may in the future establish, certain ESG or impact goals, commitments, incentives and initiatives, including but not limited to those relating to diversity, equity and inclusion and greenhouse gas emissions reductions. Any ESG or impact goals, commitments, incentives

and initiatives referenced in any information, reporting or disclosures published by the firm are not being promoted and do not bind any investment decisions made in respect of, or stewardship of, any funds managed by the firm for the purposes of Article 8 of Regulation (EU) 2019/2088 on sustainability-related disclosures, in the financial services sector. Any measures implemented in respect of such ESG or impact goals, commitments, incentives and initiatives may not be immediately applicable to the investments of any funds managed by the firm and any implementation can be overridden or ignored at the sole discretion of the firm. There can be no assurance that ESG policies and procedures as described herein, including policies and procedures related to responsible investment or the application of ESG-related criteria or reviews to the investment process will continue; such policies and procedures could change, even materially, or may not be applied to a particular investment.

The following risks may be inherent in the funds and strategies mentioned on these pages.

Equity risk: the risk that the value of stock may decline rapidly for issuer-related or other reasons and can remain low indefinitely. **Market risk:** the risk that the market value of a security may move up or down, sometimes rapidly and unpredictably, based upon a change in market or economic conditions.

Liquidity risk: the risk that the strategy may be unable to find a buyer for its investments when it seeks to sell them. **General risk:** any investment that has the possibility for profits also has the possibility of losses, including loss of principal. **ESG and Sustainability risk:** ESG and sustainability risk may result in a material negative impact on the value of an investment and performance of the portfolio. **Geographic concentration risk:** geographic concentration risk may result in performance being more strongly affected by any social, political, economic, environmental or market conditions affecting those countries or regions in which the portfolio's assets are concentrated.

Investment portfolio risk: investing in portfolios involves certain risks an investor would not face if investing in markets directly. **Operational risk:** operational risk may cause losses as a result of incidents caused by people, systems, and/or processes.

For further risks we refer to the relevant fund prospectus.

United Kingdom: This document is issued by Fiera Capital (UK) Limited, an affiliate of Fiera Capital Corporation, which is authorized and regulated by the Financial Conduct Authority. Fiera Capital (UK) Limited is registered with the US Securities and Exchange Commission ("**SEC**") as investment adviser. Registration with the SEC does not imply a certain level of skill or training.

United Kingdom – Fiera Real Estate UK: This document is issued by Fiera Real Estate Investors UK Limited, an affiliate of Fiera Capital Corporation, which is authorized and regulated by the Financial Conduct Authority.

European Economic Area (EEA): This document is issued by Fiera Capital (Germany) GmbH ("**Fiera Germany**"), an affiliate of Fiera Capital Corporation, which is authorized and regulated by the Bundesanstalt für Finanzdienstleistungsaufsicht (BaFin).

United States: This document is issued by Fiera Capital Inc. ("**Fiera U.S.A.**"), an affiliate of Fiera Capital Corporation. Fiera U.S.A. is an investment adviser based in New York City registered with the Securities and Exchange Commission ("**SEC**"). Registration with the SEC does not imply a certain level of skill or training.

United States - Fiera Infrastructure: This document is issued by Fiera Infrastructure Inc. ("**Fiera Infrastructure**"), an affiliate of Fiera Capital Corporation. Fiera Infrastructure is registered as an exempt reporting adviser with the Securities and Exchange Commission ("**SEC**"). Registration with the SEC does not imply a certain level of skill or training.

United States - Fiera Comox: This document is issued by Fiera Comox Partners Inc. ("**Fiera Comox**"), an affiliate of Fiera Capital Corporation. Fiera Comox is registered as an investment adviser with the Securities and Exchange Commission ("**SEC**"). Registration with the SEC does not imply a certain level of skill or training.

Canada

Fiera Real Estate Investments Limited ("Fiera Real Estate**")**, a wholly owned subsidiary of Fiera Capital Corporation is an investment manager of real estate through a range of investments funds.

Fiera Infrastructure Inc. ("Fiera Infra**")**, a subsidiary of Fiera Capital Corporation is a leading global mid-market direct infrastructure investor operating across all subsectors of the infrastructure asset class.

Fiera Comox Partners Inc. ("Fiera Comox**")**, a subsidiary of Fiera Capital Corporation is a global investment manager that manages private alternative strategies in Private Credit, Agriculture, Private Equity and Timberland.

Fiera Private Debt Inc. ("Fiera Private Debt**")**, a subsidiary of Fiera Capital Corporation provides innovative investment solutions to a wide range of investors through two distinct private debt strategies: corporate debt and infrastructure debt.

Please find an overview of registrations of Fiera Capital Corporation and certain of its subsidiaries here: <https://www.fieracapital.com/en/registrations-and-exemptions>.

Contact Us

info@fieracapital.com | fiera.com

North America			Europe	Middle East	Asia
Montreal Fiera Capital Corporation 1981 McGill College Avenue Suite 1500 Montreal, Quebec H3A 0H5 T 1 800 361-3499	Toronto Fiera Capital Corporation 200 Bay Street Suite 3800, South Tower Toronto, Ontario, Canada M5J 2J1 T 1 800 994-9002	Calgary Fiera Capital Corporation 607 8th Avenue SW Suite 300 Calgary, Alberta T2P 0A7 T 403 699-9000	London Fiera Capital (UK) Limited Queensberry House 3 Old Burlington Street, 3rd Floor London, United Kingdom W1S 3AE T +44 (0) 207 409 5500	Abu Dhabi Fiera Capital (UK) Limited Level 7, Unit 29 Al Maryah Tower ADGM Square Al Maryah Island, Abu Dhabi United Arab Emirates @ intlmarketing@fieracapital.com	Hong Kong Fiera Capital (Asia) Hong Kong Limited No. 9 Queen's Road Central Suite 3205 Hong Kong T 852-3713-4800
New York Fiera Capital Inc. 375 Park Avenue 8th Floor New York, New York 10152 T 212 300-1600	Boston Fiera Capital Inc. One Lewis Wharf 3rd Floor Boston, Massachusetts 02110 T 857 264-4900	Dayton Fiera Capital Inc. 10050 Innovation Drive Suite 120 Dayton, Ohio 45342 T 937 847-9100	Zurich Fiera Capital (Switzerland) GmbH Bahnhofplatz 1 8001 Zurich Switzerland @ intlmarketing@fieracapital.com	Frankfurt Fiera Capital (Germany) GmbH 16th Floor Bockenheimer Landstraße 2-4 60306 Frankfurt am Main Germany T +49 69 9202 0750	Singapore Fiera Capital (Asia) Singapore Pte. Ltd. 6 Temasek Boulevard #38-03, Suntec Tower 4 Singapore 038986 T 852-3713-4800